

BUSINESS ADVISORY

IPS Management Consultants is passionate about helping individuals and organisations realise their potential.

IPS delivers innovative and focused consulting services that inspire people and provide purpose for our clients. We passionately embrace opportunities to create meaningful pathways for Indigenous communities and businesses.

56% INDIGENOUS OWNERSHIP

29% INDIGENOUS STAFF

We provide services across Australia, with offices in WA, QLD, NSW & VIC



Inspire · Purpose · Service · Opportunity



OUR SERVICES >>

We build business capability and capacity by providing current advice in flexible ways.



IDEATION AND COMMERCIALISATION

From ideation to validation and commercialisation, we offer the skills and support entrepreneurs need to take new ideas to market in existing and emerging economies.



ONE ON ONE ADVISORY

We deliver confidential, individualised advice to support clients at every stage of the business life cycle. We listen carefully to build empathy and we offer practical advice with integrity.



WORKSHOP DELIVERY AND DESIGN

Our engaging and impactful workshop programs cover the full spectrum of business topics from tax and insurance obligations to cyber security and everything in between.



DIGITAL MARKETING AND SOCIAL MEDIA

Our digital specialists and social media experts offer inspiration and education to ensure businesses can tell their story and generate the engagement they are seeking.



BUSINESS AND FINANCIAL PLANNING

Our plans range from the one-page lean canvas through to a comprehensive financial plan designed to support major business growth. We also provide detailed financial analysis.



FEASIBILITY ANALYSIS

We assist clients of all sizes across Australia in assessing the feasibility of a new business, product, or service.

OUR LEAD TEAM >>



KATINA LAW
EXECUTIVE DIRECTOR



COLETTE MCENTEE
INNOVATION & ADVISORY LEAD



JASMINE PORTER
BUSINESS ADVISOR



NIKKI GRIFFITHS
BUSINESS ADVISOR



"IPS is an experienced provider of comprehensive business advisory services. Through our work we enable our clients and communities to flourish by supporting economic growth and development."

- Katina Law
EXECUTIVE DIRECTOR

OUR CLIENTS >>



#ipsau



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Case Studies

Aboriginal Business Capability Building Program (ABCB) WA Department of Finance

The ABCB Program is a WA Government funded initiative that builds on the opportunities created by the Aboriginal Participation Policy to build the capability of Aboriginal businesses in WA to grow, prosper, and tender for government work. IPS was engaged by the Department of Finance to co-design and deliver a 2 year program, consulting with Aboriginal communities and businesses across metropolitan and regional WA.

Critical Business Review Indigenous Business Australia (IBA)

Indigenous Businesses across Australia have been impacted severely by COVID-19. In collaboration with National Indigenous Australians Agency (NIAA) and IBA, IPS has assisted eligible businesses across Australia by providing a rapid assessment of business positioning and detailed financial analysis. This has enabled businesses to access working capital assistance of up to \$200,000 in the form of either a loan, a grant or a combination of both.

Business Local WA Small Business Development Corporation

IPS has a six year contract to deliver business advisory services to small businesses in all sectors at any stage of growth in two of the most populous regions of WA, the South West and Peel. IPS provides high quality service without barriers through digital and face to face one on one advisory sessions and high impact events.

Feasibility Analysis NSW Aboriginal Land Council (NSWALC)

NSWALC manages an extensive business grant and loan program for local Aboriginal land councils across the state. IPS was engaged in 2020 and 2021 to conduct business analyses for new and existing Aboriginal ventures. IPS undertook detailed market assessments and reviewed current or proposed business structures, financial models, marketing strategies and business plans in order to provide feasibility recommendations to the NSWALC and by proxy to associated Aboriginal land councils.