

OUR SERVICES >>

> STAKEHOLDER ENGAGEMENT

IPS can manage all aspects of stakeholder engagement, connecting and working directly with Aboriginal individuals, families, organisations and communities for any type of project whether it be an evaluation, review or other.

> CAPACITY BUILDING

IPS provides a range of skills development programs including leadership, coaching, and business capability.

> ABORIGINAL PARTICIPATION PLANS

IPS assists companies with the development and implementation of Aboriginal participation plans. This increases opportunities for both Aboriginal employment and procurement with Aboriginal businesses.

> RESEARCH, POLICY AND EVALUATION

IPS works with governments and organisations to help develop robust and economically viable programs and policies. We specialise in program co-design, evaluation and research using qualitative and quantitative methodologies to deliver focused policy and program outcomes.

> RECONCILIATION ACTION PLANS (RAP)

IPS assists clients with the development, review and evaluation of RAPs. These help to build a framework for how companies can engage in reconciliation actions and build relationships with Aboriginal Australians.

> INDIGENOUS BUSINESS PROCUREMENT

IPS is proud to be a leader in Indigenous Business Procurement. We help organisations plan and engage with the Indigenous business sector.

We provide services across Australia, with offices in WA, QLD, NSW & VIC



HOW WE DO IT >>



TRUST AND INCLUSION

We develop genuine relationships based on trust and inclusive practices. Where possible we ensure that local people are included in a collaborative and co-design approach.



EMPLOY ABORIGINAL STAFF

IPS employ Aboriginal staff within our company, and create opportunities for career advancement for all people. We currently have 29% Indigenous employment.



CULTURAL SENSITIVITY

We work in a manner that recognises and respects cultural principles of Aboriginal society. We will be guided by each community we enter, when we work on their country.



CAPACITY BUILDING

We share our skills and knowledge and commit to enhancing the skills of local people when working on country.



FOLLOW APPROPRIATE ETHICS PROCESSES

We follow appropriate ethics processes as defined by the Australian Institute of Aboriginal and Torres Strait Islander Studies (AIATSIS). This ensures that the research follows a process of meaningful engagement and reciprocity.



TIME AND FLEXIBILITY

We use flexible approaches and work at a community pace to ensure enough time is given to work together in a meaningful manner.



ENGAGE LOCAL ABORIGINAL CONSULTANTS & SUPPLIERS

IPS is passionate about driving local engagement. We draw on the local Aboriginal supply chain by engaging local Aboriginal people, consultants, and businesses wherever available.



LOCAL NETWORKS

IPS has extensive local networks that we draw on to connect with communities, clients, and suppliers.

Indigenous owned businesses strengthen their Indigenous employees' connection to culture.

OUR LEAD TEAM >>



JAHNA CEDAR
EXECUTIVE DIRECTOR



NINA SMITH
PROJECT MANAGER



DANIE ZAPPA
CONSULTANT



MICHELLE WOOSNAM
CONSULTANT



For every dollar of revenue, Indigenous businesses create **\$4.41** of economic and social value.

OUR PROJECTS >>



Indigenous Business Procurement - Mapping

Westpac Bank's Indigenous Procurement team wanted a tender-ready list of Aboriginal suppliers to target future tender opportunities for better quality outcomes. IPS analysed over 2000 Aboriginal-owned suppliers and mapped them to Westpac's purchasing categories and criteria for 'what a good supplier looks like'. IPS provided Westpac with a segmented list of suppliers by level of readiness, using a system of traffic light indicators. This was followed with recommendations for a supplier development program of activity to see growth in numbers of Aboriginal suppliers plus value of contracts awarded, and support for Westpac's procurement team to widen opportunities for identified and ready businesses, based on a better understanding of the dynamics in purchasing from Aboriginal businesses.



Government of Western Australia
Department of Communities

Evaluation of Transitional Housing

IPS was engaged by the Department of Communities to carry out an evaluation of a transitional housing project across East and West Kimberley, and produce a report which would inform the roll out of the program to the Pilbara. This project was extremely challenging due to a very tight time frame of three weeks from inception to completion. The evaluation process included face to face interviews with Departmental service providers and Aboriginal clients. A total of 18 service providers were interviewed, and eight Aboriginal tenants across Broome, Derby, Kununurra and Halls Creek, on-site in their homes. We have since been contracted to conduct further analysis, providing the Department with the opportunity to delve more deeply into various aspects of the program.



Department of Primary Industries and Regional Development

Development of Reconciliation Action Plan (RAP)

Department of Primary Industries and Regional Development is a large government department with a regional focus across several key sectors and several thousand employees. The Department engaged IPS to guide and support the development of its Reflect RAP. The process was completed in a tight timeframe with the engagement of key stakeholders and the Aboriginal community. The DPIRD RAP has been endorsed by Reconciliation Australia.



Australian Government
Department of Finance

Aboriginal Business Capability Building Program

The Aboriginal Business Capability Building Program is a WA Government funded initiative that builds on the opportunities created by the APP to build the capacity of Aboriginal businesses in WA to grow, prosper, and tender for government work. IPS was engaged by the Department of Finance to co-design an impactful program, consulting with Aboriginal communities and businesses across metropolitan, regional and remote WA.

GROWTH OF INDIGENOUS BUSINESSES >>



2.1 Million
Businesses in Australia

12,000 - 16,000
of these are Indigenous-owned

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Inclusion of First Nations people in any projects is integral to the authenticity of engagement and a successful outcome. IPS work with and for our clients in a co-design manner, ensuring recognition of cultural protocols and competency in all that we do. We provide government, corporate and not-for-profit organisations across the country with innovative Indigenous Engagement Strategies.”

— JAHNA CEDAR
EXECUTIVE DIRECTOR

We deliver innovative and tailored consulting services.

We are certified majority Indigenous-owned company led by Indigenous entrepreneurs, Katina Law, and Jahna Cedar. With **29% Indigenous employment**, we are committed to providing pathways and opportunities for Indigenous people within our business.

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IPS MANAGEMENT CONSULTANTS