

## Capability Statement

(08) 9721 7057 info@ipsau.com.au www.ipsau.com.au

### ABOUT US

IPS delivers innovative and focused consulting services that inspire people and provide purpose for our clients. We passionately embrace opportunities to create meaningful pathways for Indigenous communities and businesses.



*“As a relatively young business, we’re extremely proud of what we’ve achieved in facing challenges as an Indigenous business, building a strong brand and forcing open the doors to opportunity.”*

- Kristal Kinsela-Christie  
Managing Director



### OUR SERVICES

**Working with government and corporates, IPS is passionate about a shared desire to build the capacity of Indigenous businesses, communities and people. We offer four main service lines:**

#### ORGANISATIONAL DEVELOPMENT AND LEADERSHIP

IPS is passionate about helping individuals and organisations to realise their potential. We design and deliver leadership and management development programs, accredited assessments, coaching, capability reviews, and change management processes.

#### POLICY AND EVALUATION

IPS works with governments and organisations to help develop robust and economically viable programs and policies. We specialise in program codesign, evaluation and research using qualitative and quantitative methodologies to deliver focused policy and program outcomes. Our services include development of case studies, short term and longitudinal research.

#### BUSINESS ADVISORY

IPS specialises in assisting organisations and businesses to develop their capability and capacity for growth. We offer financial management and reviews, procurement support, workshop delivery and design, strategy development and execution, business plans, governance training and consulting.

#### INDIGENOUS ADVISORY

IPS is a specialist in Indigenous capacity building and engagement services. A recognised advocate for Supplier Diversity, we provide communications and stakeholder engagement strategies, Indigenous participation plans, Reconciliation Action Plan support and unconscious bias training, along with governance and facilitation services for Indigenous corporations and businesses.



IPS has team members covering NSW, QLD, SA, VIC and WA.

## CASE STUDIES

### BUSINESS ADVISORY FOR PEEL AND SOUTH WEST REGIONS - ONGOING

IPS has been contracted by the WA Government to provide advisory services to small businesses in the South West and Peel. Our team of specialist advisors provide a range of coaching and advice through mobile advisory sessions and workshops. In our first 18 months, we delivered 5447 one-to-one advisory sessions and more than 200 workshops to over 2,000 local businesses.

### MANAGER DEVELOPMENT PROGRAM - ONGOING

IPS is the current supplier of the ATO's Manager Development Program, delivering quality leadership and management training while recognising the continuing journey of the ATO in cultural transformation. Our methodology outlines the delivery of consistent, scalable and flawless quality facilitation of the Program, supported by proven project management and coordination systems and an experienced and dedicated delivery team.

### SUPPLIER DIVERSITY MASTERCLASS - 2019

IPS was engaged by Major Road Projects Victoria (MRPV) through a partnership with IDIC and ARUP to design, deliver and evaluate a Supplier Diversity Masterclass for the civil construction and infrastructure industry, as part of Major Road Projects Victoria's Industry Forum series. More than 130 people participated in the workshop, with all participants receiving a copy of Supplier Diversity How to use in their workplaces.

### INTERNATIONAL ENGAGEMENT AUSTRALIAN REGIONAL SCHOOLS - 2019

IPS was engaged by the Department of Education and Training to investigate the appetite, capacity and options for growing international engagement in rural and regional Australian schools and school systems. IPS employed an agile and flexible approach to researching the landscape of diverse international engagement in schools across Australia over 3 months. The final report highlighted best practice, case studies and recommendations for effective engagement across the different contexts identified through the project.

## OUR DIRECTORS



**KRISTAL KINSELA-CHRISTIE**  
Managing Director

Kristal is a proud Aboriginal woman, a descendant of both the Jawoyn and Wiradjuri nations. A multiple award winner and sought-after business leader and facilitator, she is the author of Supplier Diversity How, a guide to developing supplier diversity capability in organisations.



**KATINA LAW**  
Commercial and Finance Director

Derby raised, from Worora and Walmajarri families, Katina Law is an executive with more than 25 years of international experience in financial and general management roles. A certified practicing accountant, Katina is a business force with powerful cause.



**DAMIEN CHALK**  
Director Organisational Development and Business Advisory

Damien is a passionate and driven professional, with extensive experience in organisational development and leadership projects for governments and Tier 1 companies across Australia. Damien has an extensive track record of changing organisations, teams and individuals for the better.



**JAHNA CEDAR**  
Director Policy, Evaluation and Indigenous Affairs/Engagement

Jahna Cedar is a Nyiyaparli/Yindjibarndi woman from the Pilbara region of Western Australia, and is recognised as a strong Indigenous community leader. She is a sought-after speaker on social justice, Indigenous rights and business management.

## OUR VALUED CLIENTS



Government of Western Australia  
Department of Communities



Department of Primary Industries and Regional Development



Australian Government  
Department of the Prime Minister and Cabinet



Australian Government  
Department of Communications and the Arts



Australian Government  
Australian Taxation Office



Australian Government  
Department of Defence



Government of Western Australia  
Small Business Development Corporation



Australian Government  
Department of Agriculture and Water Resources



INDIGENOUS BUSINESS AUSTRALIA



MARRA WORRA  
ABORIGINAL CORPORATION



CITY OF BUNBURY



NSW  
Health



CITY OF SYDNEY

BOEING